

Feedback Results Your CompanyName Here 2024

Sample Empl

Introduction

What you will find in this report

This report contains the results of the 360-degree feedback collected from a combination of yourself, management, and peers. These results are presented in a variety of formats to help you identify your strengths, areas for development, and areas where your ratings may diverge from those of the individuals providing you feedback. Please recognize the time and effort your respondents put into providing you with this feedback, be open to their opinions, and be willing to use their feedback as a starting point for your learning and development.

Goals of the 360 Degree Feedback

- 1. Increased mindfulness
- 2. Greater awareness of the leadership and management competencies the company is seeking to develop
- 3. Greater clarity about strengths to build on and areas to improve
- 4. Improved goal-setting for personal and professional development
- 5. More frequent and open communication between yourself and others about what is working well and what needs to be improved
- 6. Increased comfort with seeking and receiving feedback
- 7. Increased comfort with giving feedback

Receiving Feedback

Hearing from others how they perceive you is challenging for everyone, especially if their perceptions are different from your own. Remember that their feedback is as much about them as about you. At the same time, others' perceptions of you form the real basis of your relationships. It is a precious gift to learn from others how they perceive you, for with that information you can begin to improve your relationships and teamwork on a truly solid foundation. Give your emotional responses to the feedback time to evolve and settle down, then begin the process of making sure you understand what others are saying.

What is Feedforward and What to Do with Your Feedforward

Feedforward is the reverse exercise of feedback. It's the process of replacing positive or negative feedback with future-oriented solutions. In simple terms, it means focusing on the future instead of the past. During the upcoming Leadership sessions, you will have an extended opportunity to work with your coach to interpret your feedback and to begin to prioritize improvements you want to make.

At the end of the sessions, you will have dedicated time to factor these priorities into other session learnings to set a few focused, high-leverage goals and begin to think about how you will pursue those goals.

After the sessions, you should work with your coach to work on that pursuit.

You are encouraged to communicate further with your respondents, both to clarify the meaning of the feedback they have given you and to solicit their support on your self-development journey. Even when people have not self-identified, you can conduct general conversations in which you share what you've learned and seek their further feedforward.

Negotiation

Defintion:

Negotiation Skills are about understanding the positions of each side and using interpersonal skills to be resolute in positions and setting boundaries yet also be flexible and strategic in generating solutions and building consensus. These skills help articulate well prepared and data driven positions that are persuasive. Having self-control and being perceptive to the emotions and positions of others and remaining calm and composed are also very important to becoming a skilled and effective negotiator.

Why it is important:

Negotiation Skills enable managers to successfully resolve conflicts, develop trust and long-term partnerships. These skills can help achieve business objectives that contribute toward the success of the company. Strong negotiation skills can help individuals advance their careers by advocating for better roles, compensation, and benefits. Negotiation skills help managers and employees work together better to adapt to business challenges.

Statements for Level:

Fosters a robust, collaborative setting; sets clear expectations; and introduces an agenda that matches priorities.; Controls emotional responses to maintain a productive atmosphere.; Stays focused and avoids getting sidetracked by less important issues.; Keeps emotions in check to avoid negative outbursts.; Knows the current business/market environment.

Provide any comments to help explain your answers.

•	analyzes all situations before making a decision. Supvervisor
•	He communicates clearly, and is always willing to listen attentively. Peers
•	has grown and proven himself to be an effective leader in the imaging department. Peers
•	is a very supportive co-worker who is quick to assist others in need. He's a great teammate.
	Peers
•	seems to excel in his perspective of the organization as a whole, and how his departments contribute and support the organization, as well as how the organization lends support to us. Direct Reports
•	He is approachable and easy to talk to. In every interaction he is honest, encouraging, a great listener, and very supportive. Direct Reports
•	is honest, does what he says he is going to do and can be counted on to be timely in his communication. Other

Bias for Action

Defintion:

Has a desire/preference to act immediately to accomplish tasks. Would rather act now than later. Unafraid of making decisions in uncertainty.

Why it is important:

This is a critical skill set for achieving success in business by allowing you to provide solutions that are tailored to their specific challenges. This proactive approach can lead to increased customer and employee satisfaction and loyalty. This fosters a positive work environment allowing employees to feel more secure and valued in the organization.

Statements for Level:

Identifies ways to simplify work processes and reduce cycle times; Completes a large volume of work.; Motivates others to achieve or exceed goals; Encourages risk taking and experimentation to improve performance; Projects a "can-do" attitude when interfacing with peers, subordinates and customers(especially during difficult and challenging times).

Provide any comments to help explain your answers.

•	conducts himself with a high level of integrity and respects honesty and integrity in the people
	he works with. Supvervisor
•	He continually ties things back to the department, and has made a great effort to engage staff through CIO lunches, brown bags, and events. Peers
•	has many responsibilities and at times needed direction is delayed as he sorts through his priorities. Responses via email can be slow, delaying action on my part while I wait direction. Peers
•	He has deep technical expertise in a number of areas of human resource management. Peers
•	is a wonderful team memberhas the gift of empathy and encouragement. He has a can deattitude when faced with projects/issues. Peers
•	sometimes struggles with clarity in his communication and his understanding of operational issues. Direct Reports
•	He is continually looking for ways to improve our service to our customers. Direct Reports
•	is professional in communication verbally, but misses hearing some important items that are verbalized to him. Other

Goals

Defintion:

Sets and achieves goals aligned with the mission/values of the department and/or organization.

Why it is important:

This is a critical skill set for achieving success in business by allowing you to provide solutions that are tailored to their specific challenges. This proactive approach can lead to increased customer and employee satisfaction and loyalty. This fosters a positive work environment allowing employees to feel more secure and valued in the organization.

Statements for Level:

Makes sure that team members have a clear idea of our group's goals.; Establishes and documents goals and objectives.; Understands & contributes to development of strategic goals.; Conducts timely follow-up; keeps others informed on a need to know basis.; Goal Setting

Provide any comments to help explain your answers.

•	does a good job of mentoring and developing his team and capitalizing on the talent of each
	individual. Supvervisor
•	He does not settle- but will continue a search until the right fit is found. Peers
•	has the talent to use different Leadership styles to fit the situation. Peers
•	He has done a very good job of engaging the team in the common goal of achieving high quality outcomes. Peers
•	is always thinking about the customer/staff first. He is amazing in his ability to serve his teams and I think that the organization is well represented by him. Peers
•	He is a great leader. Peers
•	tends to hold things tight. I would like to see his allow staff more participation and use their knowledge as a resource. Not only would this free up some of his time but encourage staff growth. Direct Reports
•	He is fair but firm, he sees the good/bad in people and knows how to handle situations appropriately. Direct Reports
•	is the best employee the department has employed. Other

Trustworthy

Defintion:

Is trusted by others. Builds and maintains trust with others. Is open and honest.

Why it is important:

This is a critical skill set for achieving success in business by allowing you to provide solutions that are tailored to their specific challenges. This proactive approach can lead to increased customer and employee satisfaction and loyalty. This fosters a positive work environment allowing employees to feel more secure and valued in the organization.

Statements for Level:

Demonstrates a sense of responsibility and commitment to public trust.; Takes care to maintain confidential information.; Builds and maintains the trust of others.; Demonstrates congruence between statements and actions.; Consistently keeps commitments.

Provide any comments to help explain your answers.

•	effectively utilizes the talents of our team members and partnering with stakeholders ensures our continued success. Supvervisor
•	He focuses on the customer and how best to meet their needs. He clearly explains and sets his expectations of the staff and the goals we are striving for. Great customer experience is always at the center of everything we do. Peers
•	involves the members of the team in the interview process whenever we need to hire a new team member. He has hired individuals who have proven by their talents and strengths to be the best candidate. Peers
•	He has far exceeded my expectations in transforming the position as it transitioned into one that encompassed more of the quality and safety role. Peers
•	is an excellent manager, our dept.is a good place to work with his as a boss Peers
•	He is a natural and perfect fit for the CFO position. Peers
•	has made great visible improvements in his roles of communication, teamwork and engagement. He is creating a great presence in his position currently. Direct Reports
•	He is open about encouraging professional development and when a team member hasn't quite hit the mark This is important for a leader to be willing to step up and do! Direct Reports
•	is very approachable. He is able to get people to follow through and engage in their daily work. Other

Entrepreneurship

Defintion:

Ability to develop, manage, and expand business opportunities.

Why it is important:

This is a critical skill set for achieving success in business by allowing you to provide solutions that are tailored to their specific challenges. This proactive approach can lead to increased customer and employee satisfaction and loyalty. This fosters a positive work environment allowing employees to feel more secure and valued in the organization.

Statements for Level:

Finds unique ways to go around barriers to success.; Excellent at managing relationships with stakeholders.; Has a strategic awareness on how to promote the organization.; Can work effectively in an environment of uncertainty.; Exhibits determination and passion in completion of goals.

Provide any comments to help explain your answers.

•	exercises a leadership style that consistently meets and exceeds the needs of customers,
	visitors, co-workers, etc is able to use all listed points under Elements of Improvement
	in a way that either provides a service to others or helps others that are providing direct help.
	is also a great leader outside of the workplace providing educational classes to women on self defense
	and being aware of their surroundings. I have not worked with anyone like who is so driven
	to serve others is a great mentor and example to those he supervises. Supvervisor
•	He has a talent for breaking through the bureaucracy of [CompanyName] administration and keeping his attention on improving his department. Peers
•	is a great communicator and challenges staff to look at process improvements. He is always available to assist with projects, initiatives and is available to assist with difficult situations in which manager and staff are faced with such as budgetary constraints as well as process improvement barriers. Peers
•	He has hired good people, and developed strong relationship's with finance. Peers
•	is an outstanding leader. He offers great communication and staff allows know what is expected of them. Peers
•	He is a transformational leader and has been instrumental in the maintenance of our best-in-class status. Peers
•	's leadership style is one that should be mirrored in the organization as we develop a culture
	of servant leadership. Direct Reports
•	He is professional, reliable, ethical, and thoroughly engaged. He demonstrates this by showing up every day, providing feedback and stewardship for all his reports. Direct Reports
•	is very focused on collaboration with other departments specifically those with which his team is involved on a routine basis. Other